



**Ola Kulesza**  
Administration Manager  
District 95  
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## District Council Meeting – District 95 26th May, 2018

### DCM-OPENING SESSION

#### Welcome

1. District Director, **Andrei Popescu**, calls the meeting to order and presents the [agenda](#).
2. **District Mission** quoted by **Olaf Langenbeck**:

### WE BUILD NEW CLUBS AND SUPPORT ALL CLUBS IN ACHIEVING EXCELLENCE.

#### Certificate of Quorum and Adoption of Agenda

1. **Administration Manager, Ola Kulesza:**
  - "To have a quorum we need more than 33% of Club Presidents and VPs Education, which makes at least 207 in number. We have 241 present which makes it 38%. I hereby declare, we have a quorum."
2. **Motion** to accept the agenda of the DCM moved by **Paweł Bochnowski**, seconded by **Karla Viebahn**.  
No discussion followed. Voted: ACCEPTED by raise of hands. 1 Abstention.
3. **Motion** to ADOPT the November DCM Minutes as circulated on the 16<sup>th</sup> of April, 2018 moved by **Pavol Markovič**. Seconded by **Michael Wegelin**.  
No discussion followed. Voted: ACCEPTED by raise of hands. 9 ABSTENTIONS

**Lilly Gundacker:** attachment of Finance was empty – no report in the attachmenet. Will we have the report?

**Andrei Popescu:** Yes, Finance Manager's report will be presented.

4. **Appointments:**

**Division K** – Leena Rentala

**PR Manager** – Miroslava Mihaleva

**5. Breaking News:**

We are DISTINGUISHED District!!!

# REPORTS

## District Director – Andrei Popescu

### 1. Past

- Distinguished District of 25<sup>th</sup> May, 2018

[Link to presentation](#)

### 2. Core Team

- Get the names from the slides
- District Director – Andrei Popescu
- Program Quality Directors:
  - Svetlana Breum
  - Piotr Chimko
  - Bea Bincze
- Club Growth Directors:
  - Tobias Schlosser
  - Gabriela Roivainen
  - Lukas Liebich
- Administration Manager – Ola Kulesza
- PR Manager – Mira Mihaleva
- Finance Manager – Henrik Kammann
- Immediate Past District Director – Michał Talaga

### 3. Extended Team

- Finance Manager Assistants
  - Olaf Langenbeck
  - Krzysztof Kopec
  - Andreea Crășmariu
- PRM Assist
  - Milada Zemanová
  - Krzysztof Operacz
  - Jiří Kaláček
  - Justyna Szumińska
- Parliamentarian – Michał Talaga
- Realignment Chair – Emilia Bradea
- Audit Chair – Karin Rode
- DLC Chair – Dirk Brueckner

### 4. Key take-aways:

- Focus on the needs of others
- Wisdom is the Art of knowing what to overlook
- Be prepared to piss off some people
- Respect people's time – avoid being bossy
- Build relationships

## Program Quality Director Report – Piotr Chimko

### 1. Distinguished Clubs

- 8 more distinguished clubs needed to achieve the President Distinguished requirements for the Distinguished Clubs

[Link to presentation](#)

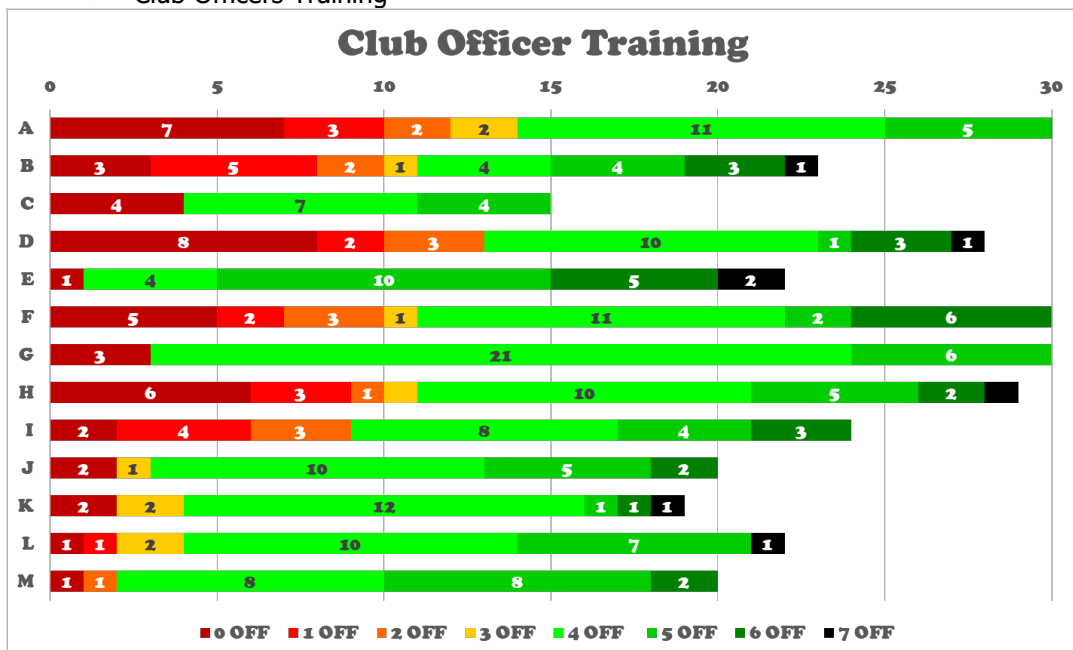
District 95 Total	Distinguished	Select Distinguished	President Distinguished
District 95 Total	53	44	29
FD 95	32	21	11
FD 108	9	12	9
FD 110	12	11	9

### 2. DCP

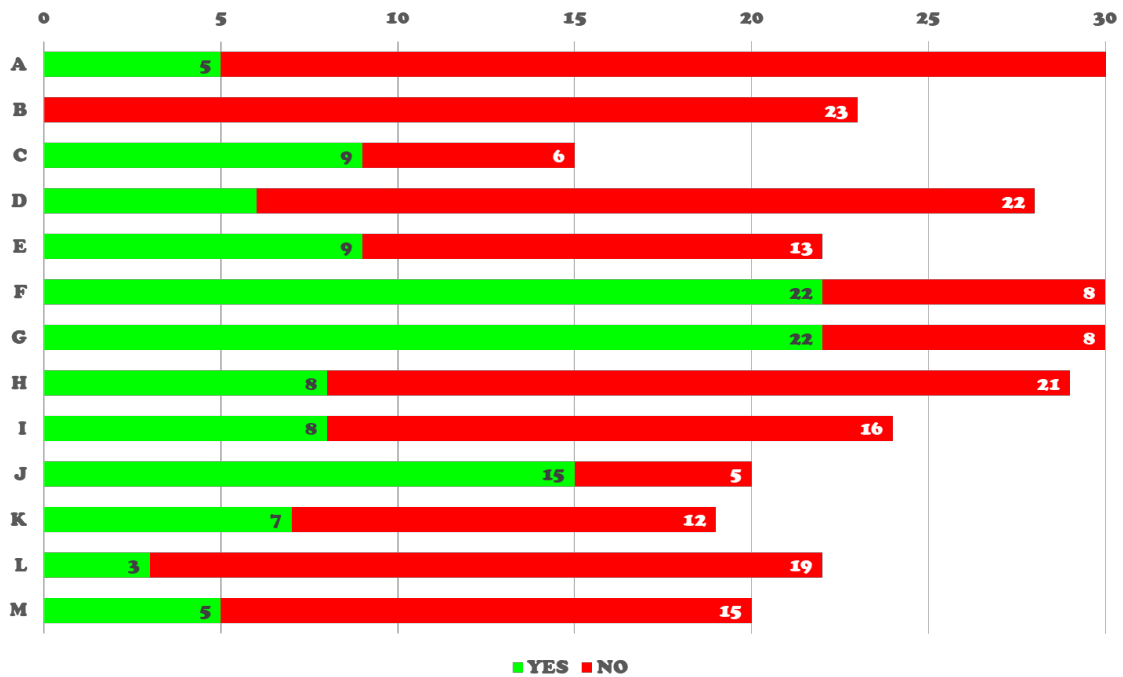
- 65 Ineligible Clubs with 5+ DCP points

### 3. Educational Awards

- 1378 individual awards
- 36 Triple Crowns
- 4 Crowns – Andrei Vasile, Coughlan Roy David, Kietlinski Maciej Jan
- 5 Crowns – Gruss Stefan, Krause Markus
- First Perfect Achiever Award
  - Division A HanseRedner Club
  - Division B Silesia Toastmasters
  - Division C Mercury Toastmasters Berlin
  - Division D Vienna Speakers Club
  - Division H Sirius Toastmasters
  - Division J Toastmasters Leaders
  - Division L VSE Toastmasters
  - Division M Slovenski Toastmasters
- Club Officers Training



- Club visits



- Club Ambassador Program

**Visits recorded between:  
July 1, 2017 – May 1, 2018**

**47 visits**

**15 ambassadors**

**45 clubs visited**

**4. Key take-aways:**

- Appreciating the diversity of TMI

## Club Growth Director Report – Tobias Schlosser

### 1. DCP

- All Divisions are Select Distinguished, 3 are Presidents

[Link to presentation](#)

### 2. Future District 95

- Clubs
  - Growth +6 clubs (5 %)
  - Base: 121 clubs
  - Today: 127 clubs
  - 10 Chartered clubs
  - 2 Suspended / 2 Late
  - we need 4 more clubs
- Funnel:
  - 7 clubs with 50+ members → split
  - 14 prospective clubs
- Members
  - Growth: +326 (11%)
- 11 Weak Clubs:
  - apply for Club Coach
- Reports
  - 28 Club Visit Reports missing

### 3. Future District 108

- Clubs
  - 78 clubs
  - 4 new
  - 4 late payments
  - 7 prosp
  - 1 suspended
- Created forum for club coaches and facilitated their meetings
- Membership campaigns and winners' recognition
- Motivated advanced toastmasters to focus their HPL project on creating new clubs

### 4. Future District 110

- Clubs
  - Base: 89 clubs
  - Today: 95 clubs
  - 13 new clubs
  - 1 suspended
  - 6 late payments

## Administration Manager D95 – Ola Kulesza

### 1. Past

- 4 DECMs (Vilnius and Bratislava, 2 online)
- 2 DCMs (Brno and Athens)
- 11 core team meetings with 12th happening next month
- Proxy assignment for the Vancouver International Convention – August 2017
- thank you
  - Club Presidents, Vice Presidents Education and other Club Officers for putting up with my emails
  - Area Directors and Division Directors for your help with reaching the clubs
  - The Core Team for the whole year and kind words always
  - Andrei for being my Mentor, Coach, but most of all my Friend
  - Gosia, Bogdan, Vlastislav, Stefan for the help with the proxy desks and David with DCM Minutes
  - Krzysiek for being my Everything

## Finance Manager D95 – Henrik Kammann

### 1. Upcoming Tasks:

- Small backlog of reimbursements into Google
- Form (Deadline June 1st).
- Preparing handover to new Districts.
- Solve Paypal issue
- Finish Audit as fast as possible

[Link to presentation](#)

### 2. Present:

- Paypal Issue

### 3. Thanks to the Team

- Andy
- Olaf
- Krzysiek

### 4. Thank you!

- Support
- Feedback
- Learning
- Fun
- Opportunity to contribute



## PR Manager

### 1. Past

- D'95 Social media
- New members related activities
- Club Officers roles booklet
- Contests editable roadmap

[Link to presentation](#)

### 2. Ad – hock activities

- Club Ambassador Program
- District roles – transferable skills

### 3. PR Team – Defined roles and responsibilities

- Miroslava Mihaleva – PR Manager
- Milada Zemanová – PR Assistant for Facebook
- Krzysztof Operacz – PR Assistant for Videos
- Jiří Kaláček – PR Assistant for Editable specified Materials
- Justyna Szuminska – PR Assistant for Instagram

## Immediate Past District Director – Michał Talaga

- Parent to the new Core Team
- Closed the year in Dec. – should be in August
- Then did nothing and is very grateful for that



# 1ST HALF AUDIT & PROFIT AND LOSS STATEMENT – HENRIK KAMMANN

## 1. Current situation:

- 3-4 systems on use at the moment
- We are below the plan and below last year – due to Conferences
- Small issue in the Budget creation at the beginning of the year
- Carry over from last year reimbursements
- Unbudgeted costs (e.g. Pathways)
- Issue on cost accounts Q1, Q2

[Link to presentation](#)

We are all good. 😊

## Quarter 2

Q2 (Oct-Dec) YTD - €						
	ACT	MP	MP_DIF	MP_%DIF	ACT PY	ACT PY DIF
<b>District Revenue</b>						
Membership Revenue	70.806	64.650	6.156	10%	66.751	4.056
Conference Revenue	24.240	52.466	(28.226)	-54%	35.998	(11.758)
<b>Total District Revenue</b>	<b>95.046</b>	<b>117.116</b>	<b>(22.070)</b>	<b>-19%</b>	<b>102.748</b>	<b>(7.702)</b>
<b>District Expenses</b>						
Conference Expenses	46.507	54.683	(8.176)	-15%	42.074	4.433
Marketing Expense	9.865	11.818	(1.953)	-17%	7.853	2.012
Communications & PR Expenses	1.409	3.597	(2.188)	-61%	1.178	231
Education & Training Expense	8.456	5.132	3.324	65%	9.991	(1.535)
Speech Contest Expenses	0	4.334	(4.334)	-100%	2.291	(2.291)
Administration Expenses	2.819	2.188	631	29%	1.716	1.102
Travel Expense	66.237	43.324	22.913	53%	26.556	39.680
Other Expenses	5.637	846	4.791	566%	4.284	1.353
<b>Total District Expenses</b>	<b>140.929</b>	<b>125.922</b>	<b>15.007</b>	<b>12%</b>	<b>95.944</b>	<b>44.985</b>
<b>Total Net Income</b>	<b>(45.883)</b>	<b>(8.806)</b>	<b>(37.077)</b>	<b>421%</b>	<b>6.804</b>	<b>(52.687)</b>

## Quarter 3

Q3 (Jan-Mar) YTD - €						
	ACT	MP	MP_DIF	MP_%DIF	ACT PY	ACT PY DIF
<b>District Revenue</b>						
Membership Revenue	124.877	116.015	8.862	8%	125.596	(718)
Conference Revenue	23.770	61.776	(38.006)	-62%	35.924	(12.154)
<b>Total District Revenue</b>	<b>148.647</b>	<b>177.791</b>	<b>(29.144)</b>	<b>-16%</b>	<b>161.519</b>	<b>(12.872)</b>
<b>District Expenses</b>						
Conference Expenses	54.669	62.319	(7.650)	-12%	29.952	24.716
Marketing Expense	10.078	19.519	(9.441)	-48%	9.866	212
Communications & PR Expenses	1.409	8.197	(6.788)	-83%	1.146	263
Education & Training Expense	15.342	10.515	4.827	46%	16.799	(1.457)
Speech Contest Expenses	436	6.618	(6.182)	-93%	1.870	(1.434)
Administration Expenses	3.177	2.518	659	26%	845	2.333
Travel Expense	76.911	79.193	(2.282)	-3%	19.895	57.016
Other Expenses	6.721	4.779	1.942	41%	7.795	(1.074)
<b>Total District Expenses</b>	<b>168.743</b>	<b>193.658</b>	<b>(24.915)</b>	<b>-13%</b>	<b>88.168</b>	<b>80.575</b>
<b>Total Net Income</b>	<b>(20.096)</b>	<b>(15.867)</b>	<b>(4.229)</b>	<b>27%</b>	<b>73.352</b>	<b>(93.447)</b>

Q&A:

**Pavol Markovic:** Do we have an overview of the revenue vs. cost not the expenditure?

**Henrik Kammann:** I made an estimate for DECM. I have the numbers, but not here, I can prepare them for you.

## UNFINISHED BUSINESS

### GDPR – Tobias Schlosser

[Link to presentation](#)

25<sup>th</sup> May, 2018 – G-Day

Club Officers got the info that we need to do something, but not how to do it.

#### 1. Pan-European GDPR Committee

- Chair
  - D95 North East – Tobias Schlosser, DTM, CGD
- Members
  - D59 South West – Francesco Fedele, DTM, CGD
  - FD59 – Valbona Zefi
  - D71 Ireland + UK – Robert Skelton, DTM, DD
  - D91 Scotland +UK – Pedro Casilles, DTM, DD
  - FD107 – Sandra Almeida
  - FD108 – Anna Mazur-Zur, DTM
  - FD109 – Natalia Liaropoulou
  - FD110 – tbd
  - TI HQ Legal – Aaron Chaarouf
- Supporting Advisors
  - International Director R11 – Morag Mathieson, DTM
  - Regional Advisor R10 – Elizabeth Nostedt, DTM
  - Former Regional Advisor R11 – Aletta Rochat, DTM

#### 2. GDPR committee goals:

- Combining European Forces and Effort
- Providing Operational Support
- Preparing Training/Educationals
- The GDPR Counterpart for TI and all officers

For questions, contact: [gdpr@toastmastersd95.org](mailto:gdpr@toastmastersd95.org)

## OTHER

#### 1. District Director appoints the Chairs of the Future Districts DCMs:

- Kees Bross – Future District 95 Council Meeting Chair
- Michał Talaga – Future District 108 Council Meeting Chair

**Małgorzata Trojanowska**  
Area E5 Director

# District Council Meeting – District 108

## 26th May, 2018

### CALL TO ORDER

#### Welcome

Immediate Past District Director, **Michał Talaga**, calls the meeting to Order. Welcome by Immediate Past District Director, Michał Talaga, and presenting the agenda.

District Mission quoted by **Dovile Kurpyte**:

**WE BUILD NEW CLUBS AND SUPPORT ALL  
CLUBS IN ACHIEVING EXCELLENCE.**

#### Roll Call and Certification of Quorum

Assistant Administration Manager, Malgorzata Trojanowska:

"Future District 108 has 165 officers, to have a quorum we need more than 33% of officers, which makes the quorum at least 55 in number. We have 62 present which makes 37%. I hereby declare, we have a quorum for the first District Council Meeting of Future District 108."

#### Adoption of agenda

Motion to accept the agenda of the DCM moved by **Paweł Bochnowski**, seconded by **Krzysztof Indycki**.

No discussion followed. No objections. The agenda had been accepted.

#### Approve district documents

Including geographic boundaries as previously approved by the Board of Directors per the reformation plan (including webpages) and the bylaws.

Motion to approve the district documents moved by **Paweł Bochnowski**, seconded by **Piotr Chimko**.

No discussion followed. No objections. The district documents and the bylaws had been accepted.

## Approve alignment of District 95 clubs into areas and divisions

- presented by Heikki Siltanen.
- every year the district needs to realign and prepare new divisions and areas
- committee members are as follows on the presentation
- when new clubs grow
- a division consists of 4 areas
- areas consist of 4-6 clubs
- there are not many changes
- the most changes needed to be made in the naming of the divisions for the new districts
- new alignment is as follows on the excel file
- the 1/3 of realignment committee is officially released from their duties

Motion to approve alignment of Future District 108 moved by **Aleksandra Szczepaniak**, seconded by **Marta Krzyżak**.

No discussion followed. No objections. The new realignment had been accepted as presented.

## Presentation of the District Leadership Committee

- presented by Alicja Lizurej
- Alicja has been a member of DLC as a representative of Division B
- 120 applications
- the DLC Chair was Dirk Brueckner
- the dates are as follows on the slides
- elected positions for FD108 core team (as on slides)
- elected positions for FD108 division directors (as on slides)
- appointed positions for FD108 appointed positions (as on slides)
- IT and Parliamentary support (as on slides)
- appointed positions for Area Directors (as on slides)
- Alicja encourages everyone to participate in the next year's DLC
- Michał Talaga is releasing 1/3 of DLC

## Election Results

### Future District 108 Director

1 nominated candidate **Piotr Chimko**

There are no further nominations from the floor.

I cast a single ballot on behalf of the FD108 for Piotr Chimko to become the District Director of the FD108.

### Future District 108 Program Quality Director

1 nominated candidate **Gabriela Roivainen**

There are no further nominations from the floor.

I cast a single vote on behalf of the FD108 for Gabriela Roivainen to become the Program Quality Director of the FD108.

### Future District 108 Club Growth Director

1 nominated candidate **Elena Paweta**

There are no further nominations from the floor.

I cast a single vote on behalf of the FD108 for Elena Paweta to become the Club Growth Director of the FD108.

**Division D (B) Director**

1 nominated candidate **Olga Turek-Woźniak**

There are no further nominations from the floor.

I cast a single vote on behalf of the FD108 for Olga Turek-Woźniak to become the Division D Director of the FD108.

**Division C (E) Director**

1 nominated candidate **Marta Geszkiewicz** (absent)

There are no further nominations from the floor.

I cast a single vote on behalf of the FD108 for Marta Geszkiewicz to become the Division D Director of the FD108.

**Division A (J) Director**

1 nominated candidate **Agata Banach**

There are no further nominations from the floor.

I cast a single vote on behalf of the FD108 for Agata Banach to become the Division D Director of the FD108.

**Division B (K) Director**

1 nominated candidate **Heikki Siltanen**

There are no further nominations from the floor.

I cast a single vote on behalf of the FD108 for Heikki Siltanen to become the Division D Director of the FD108.

A core team member cannot speak on behalf of the candidate.  
For now, we do not elect any other position, it may change later.

## NEW BUSINESS

**M. Zain Ul Abidin:** How are we going to have the contests in November?

**Piotr Chimko:** It is not decided yet, it will be decided during Bootcamp in June.

**Krzysztof Kopec:** What languages will we have for the contests?

**Piotr Chimko:** It will be decided during DECM.

**Krzysztof Indycki:** Can we have the first DCM before September so we can solve a problem with the corporate clubs payments?

**Michał Talaga:** Please ask the current or future CGD for help. You also have the possibility to ask the International President to propose a solution.

## Presentation and vote for Spring 2019 District Conference venue

### 1. Kaunas

- presented by Farusil Najeeb
- May 2019
- Lithuania

### 2. Wrocław

- presented by M. Zain Al Ubidin
- May 2019
- Poland

Voting:

**Kaunas**

YES: 16

**Wrocław**

YES: 33

The first District 108 Spring will take place in **Wrocław**.

## Announce next business meeting and location – Virtual DCM

23rd September, 2018 – only District Council, the platform will be provided.

Immediate Past District Director, Michał Talaga, adjourns the meeting.